

# Food Ingredients Asia 2018



## Discover the Unmatched Innovation Potential of U.S. Dairy

U.S. dairy ingredients deliver multifaceted nutrition, functionality and flavor benefits while uniquely addressing formulator needs to meet consumer demand for quality, sustainably produced ingredients. Appealing applications include indulgent sweets, better-for-you snacks, protein-enriched sports nutrition, weight management/healthy aging food and beverages and more.

Visit the **U.S. Dairy Export Council's booth (A2.Z11)** in the U.S. Pavilion at Fi Asia, as well as the booths of other U.S. suppliers and their distributors, to meet with some of the industry's finest dairy suppliers and learn more about the world of opportunities the U.S. dairy industry has to offer!

Also, participate in the PAPTI-SEAFast International Conference held in conjunction with the Fi Asia show on October 3 at 3 p.m. and hear USDEC Food Applications Technical Director Martin Teo's presentation: Rediscover U.S. Permeate Boosting Cost Savings and Flavors. Register at: [figlobal.com/asia-indonesia/patpi-seafast-international-conference](http://figlobal.com/asia-indonesia/patpi-seafast-international-conference).

## Don't miss visiting these U.S. dairy suppliers, exhibiting with their own booths at Fi Asia:

### AGROPUR, INC. | A2.Z12



Agropur Ingredients is a global leader in supplying the food, beverage and nutritional industries with superior quality contract manufacturing services and innovative functional ingredients. Whether your objective is to streamline production processes, improve texture, increase shelf life, enhance nutrition, boost output, balance cost or achieve better sensory perception, Agropur Ingredients has a solution for you.

[agropur.com](http://agropur.com) | [agropuringredients.com](http://agropuringredients.com)

Dairy products offered: whey proteins, permeate, cheese, specialty ingredients

David Mharakurwa, Southeast Asia sales manager for ingredients - dairy solutions, U.S. operations, [david.mharakurwa@agropur.com](mailto:david.mharakurwa@agropur.com)

### COMMERCIAL CREAMERY COMPANY | A2.Y14



Commercial Creamery Company is a third and fourth generation family business founded in 1908. Our factory is ideally located in an area with an abundance of high quality, raw materials and very dry air, which is perfect for spray drying. As the first company to spray dry specialty dairy products, we have a lot of experience in this area.

[cheesepowder.com](http://cheesepowder.com)

Dairy products offered: cheese powders, specialty dairy powders, flavors, snack seasonings, sauce mixes, shelf stable cheese pieces

Mariano del Carril, international sales manager, [mariano@cheesepowder.com](mailto:mariano@cheesepowder.com)

### DAIRICONCEPTS | A2.AA13



DairiConcepts provides cheese and dairy powders, seasoning blends, concentrated pastes, flavor enhancers and hard Italian cheeses. Committed to a better food industry, DairiConcepts is a leader in cleaner labels, organic, kosher and halal ingredient production. Its eight manufacturing plants are SQF certified and recognized by the Global Food Safety Initiative.

[dairiconcepts.com](http://dairiconcepts.com)

Dairy products offered: cheese and dairy powders, seasoning blends, concentrated pastes, flavor enhancers

Victor Kan, SE Asia business development manager, [vkan@dairiconcepts.com](mailto:vkan@dairiconcepts.com)

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### GLANBIA NUTRITIONALS | A1.GG55



Glanbia Nutritionals creates dairy protein and nutritional solutions for the food, beverage, supplement and animal nutrition industries. Of all the ingredients Glanbia Nutritionals offers, tenacity matters most. It's why we stick with a challenge no matter what—inventing solutions that help brands stand out and innovating with customers to make products people love.

[glanbianutritionals.com](http://glanbianutritionals.com)

Dairy products offered: cheese, lactose, whey proteins & ingredients, milk proteins

Edgar Baudoux, commercial director, Southeast Asia, India & Korea, [ebaudoux@glanbia.com](mailto:ebaudoux@glanbia.com)

### HOOGWEGT | A1.AA10



Hoogwegt U.S. provides an extensive range of milk powders, butter fats and whey products for the worldwide dairy market. Besides regular dairy ingredients, we also offer dairy proteins and specialty ingredients and cheese, including a selection of high-quality specialty cheeses. As part of the Hoogwegt Group, we are backed by a unique global network, 50 years of experience and a team of 400 commercial, technical and logistics experts. This enables us to provide you with high quality products, real-time market intelligence, smart logistics services and tailored risk management solutions.

[hoogwegtus.com](http://hoogwegtus.com)

Dairy products offered: cheese, lactose, milk powders, whey proteins & ingredients, butter & milkfat, milk & cream, yogurt, milk proteins, permeate

Leah Suellentrop, export manager - Southeast Asia and India, [l.suellentrop@hoogwegt.sg](mailto:l.suellentrop@hoogwegt.sg)

### LACTALIS INGREDIENTS | D1.L30



Lactalis Ingredients, one of the largest whey and dairy manufacturers, offers a wide range of functional dairy ingredients (Pronativ, Lactowell, Sensadairy). We provide sustainable dairy resources and optimization for your formulations, with improved functionalities, improved taste and cost competitive solutions. Our ingredients are specifically designed to answer your needs and challenges within your sector from the feed and pet food industry to the food, baby food, health and wellness, sports nutrition and weight management industries.

[lius.com](http://lius.com)

Dairy products offered: whey proteins & ingredients, permeate

Bruno Ledoux, Asia commercial director - Singapore office, [bruno.ledoux@lactalis.fr](mailto:bruno.ledoux@lactalis.fr)

### MILK SPECIALTIES GLOBAL | A2.AA19



Milk Specialties Global is an industry-leading manufacturer of nutritional dairy protein ingredients for the health and wellness, sports nutrition and functional food industries. Through our state-of-the-art manufacturing facilities, we offer an extensive customizable portfolio of whey and milk protein ingredients with the purpose to provide nutritional solutions to the world.

[milkspecialties.com](http://milkspecialties.com)

Dairy products offered: lactose, whey proteins & ingredients, milk proteins, permeate

Jing Hagert, director of business development, [jhagert@milkspecialties.com](mailto:jhagert@milkspecialties.com)

Check in with these U.S. dairy suppliers who will be spending time in USDEC's booth:

### DARIGOLD



Darigold is a farmer owned dairy cooperative headquartered in Seattle, WA. We manufacture high quality, fresh dairy retail products and ingredients daily in our 12 plants located in Washington, Oregon, Idaho and Montana. We ship these products throughout the United States and export to over 35 countries

[darigold.com](http://darigold.com)

Dairy products offered: skim milk powder, whole milk powder, buttermilk powder, milk protein concentrate

Ashwini Law, vice president - international business, [ashwini.law@darigold.com](mailto:ashwini.law@darigold.com)

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### ERIE FOODS INTERNATIONAL, INC



ERIE is a family owned company, operating since 1938, specializing in dairy protein ingredients, specialty dairy blends and specialty products such as customizable milk protein crisps. In addition ERIE offers custom processing options in both pilot scale and production agglomeration, extrusion, precision blending, low temperature grinding and particle coating.

[eriefoods.com](http://eriefoods.com)

Dairy products offered: milk proteins, protein crisps, custom blends

Xavier Costesec, commercial director-Asia, [xavier.costesec@erieeurope.com](mailto:xavier.costesec@erieeurope.com)

### JAMES FARRELL & CO.



James Farrell & Co. provides a consistent supply of top quality dairy and food ingredients for use in the food & beverage industry around the world. Our marketing relationships with key suppliers promote close cooperation with production & quality control teams, allowing JFCO and the producers we work with to provide customers with ingredient supply solutions to meet their unique needs. JFCO is a global supplier with offices located in the United States, Mexico, China and Malaysia.

[jfarrell.com](http://jfarrell.com)

Dairy products offered: cheese, lactose, milk powders, whey proteins & ingredients, butter & milkfat, milk proteins, permeate, other dairy products

Charles Lim, general manager - Southeast Asia, [hylim@jfarrell.com](mailto:hylim@jfarrell.com)

### LEPRINO FOODS COMPANY



Leprino Foods Company is a global dairy leader. In fact, we're the world's largest mozzarella cheese maker and leading producer of whey protein, lactose and other dairy ingredients.

[leprinofoods.com](http://leprinofoods.com)

Dairy products offered: micellar casein concentrate, whey proteins, lactose, cheese

Christofer Sindunata, technical manager, [csindunata@leprinofoods.com](mailto:csindunata@leprinofoods.com)

### S J GLOBAL GROUP



S J Global Group Inc. is a worldwide agriculture product and dairy ingredients supplier. Our expertise in international business allows us to take care of your needs. S J Global Group Inc. is your international business solution.

[sjglobalgroup.com](http://sjglobalgroup.com)

Dairy products offered: whey, cheese, milk powder, cream, butter, WPC, WPI, alpha-lactalbumin, lactose, UHT milk, protein bars

Lily Zhang, CEO, [lilyzhang@sjglobalgroup.com](mailto:lilyzhang@sjglobalgroup.com)

Look for USDEC member representatives exhibiting with the following distributor:

### PROLIANT DAIRY INGREDIENTS (EKACITTA DIAN PERSADA, PT) | A3.GG35



Proliant Dairy Ingredients, represented in Indonesia by Ekacitta Dian Persada, PT, is a leading U.S. supplier of permeate ingredients, offering customers technical and analytical support as well as formulation/prototype development assistance. Proliant's VersiLac® is a free-flowing, non-caking ingredient with a mild, clean, dairy flavor providing excellent functionality to be used in bakery, confectionary, beverages, dairy and prepared food applications. VersiLac® is halal certified.

[proliantinc.com](http://proliantinc.com)

Dairy products offered: whey permeate

CY Chum, Singapore representative, [chumchum1307@yahoo.com](mailto:chumchum1307@yahoo.com)

## U.S. DAIRY EXPORT COUNCIL



The U.S. Dairy Export Council (USDEC) is a non-profit, independent membership organization representing the global trade interests of the U.S. dairy industry. USDEC's programs in Southeast Asia are focused on accelerating global buyers' and end-users' success in purchasing and innovating with quality, versatile U.S. dairy products and ingredients.

[ThinkUSAdairy.org](http://ThinkUSAdairy.org) or [ThinkUSAdairy.org/SEAsia](http://ThinkUSAdairy.org/SEAsia)

## U.S. Dairy Products

The United States' ample, quality milk supply is transformed every day by dedicated dairy companies into a wide array of dairy products and ingredients. U.S. dairy suppliers are committed to delivering an expanded range of products and services that meet global customers' needs.



### CHEESE

The United States produces 600+ types of delicious cheeses, including European-style selections such as cheddar and mozzarella alongside American Originals like monterey jack, colby and cream cheese.



### MILK PROTEINS

U.S. manufacturers have become increasingly specialized in the production of milk proteins which offer a variety of functional benefits to expand development of protein-packed foods and beverages that consumers demand.



### BUTTER & MILKFAT

U.S. manufacturers provide a variety of different butter and milkfat products processed under strict guidelines to meet stringent demands of global customers.



### MILK POWDERS

The United States is the world's largest skim milk powder producer and has ramped-up capacity to deliver various powder options that meet customers' specifications.



### LACTOSE

A track record as the world's largest lactose producer and exporter makes the United States a trusted, go-to lactose source for feed, food and pharmaceutical uses.



### PERMEATE

Rising production of U.S. whey and milk permeates is creating attractive new opportunities to utilize these versatile ingredients to enhance flavor, reduce sodium and lower costs, too.



### WHEY PROTEINS & INGREDIENTS

From whey protein concentrates and isolates to sweet whey and permeate, the United States produces whey ingredients in a wide range of protein levels to suit diverse customer formulation needs.



### YOGURT, ICE CREAM & DAIRY DESSERTS

The United States is recognized for innovation and quality for frozen dairy desserts as well as tasty and nutritious yogurt products.



GET IN TOUCH

Looking for more information or additional resources in your search for U.S. Dairy? Please visit our website [ThinkUSAdairy.org](http://ThinkUSAdairy.org) or [ThinkUSAdairy.org/SEAsia](http://ThinkUSAdairy.org/SEAsia). Or contact USDEC's Southeast Asia office with any questions.

**USDEC SOUTHEAST ASIA (AGRIBUSINESS-CONNECT ASIA)**

1 North Bridge Road, #06-10  
High Street Centre  
Singapore 179094

p: +65-6334-7030  
f: +65-6223-2010  
[info@dairyconnect.biz](mailto:info@dairyconnect.biz)